



EXPORTS PROFILE • 2026

Premium tropical fruit, fruit, grown in Kenya and shipped every week week of the year.

Hass and greenskin avocados, mango and pineapple
— from our own orchard and audited partner farms
to importers in eight regions.

KENYA GROWER • PACKER • EXPORTER





WHO WE ARE

We grow, pack and ship our own fruit, end to end.

Konza Tropicals Limited is a Kenyan grower, packer and exporter of premium avocados and tropical fruit. We manage the whole chain with our own team — agronomy, harvest, packing, cold chain and export documentation — so importers, retailers and food packers get the volumes, consistency and traceability they plan a season around.

200 acres of own commercial Hass orchard at Konza	3,000+ hectares of audited partner orchards
5–8 containers a week in peak season	52 weeks of supply a year, from one programme



WHERE IT GROWS

Our fruit starts on our own orchard.

Own orchard

A 200-acre commercial Hass orchard at Konza, Kenya, under our full agronomic control — uniform quality, maturity and ripening.

Partner orchards

Over 3,000 ha of vetted orchards in Kenya, Tanzania, Uganda, Rwanda and Burundi, under long-term supply agreements and audited to our standards.

Growing conditions

1,000–2,200 m altitude on fertile volcanic soils — slow maturation, dense flesh and high oil content, grown under an agroforestry canopy.

Outgrowers

Smallholders supported with agronomy, certification and our own trained harvest crews — traceable to farm level.

PRODUCTS · AVOCADO

Hass and greenskin avocados are our flagship.



Hass

Thick pebbled skin, long shelf life and rich creamy flesh. Grown at altitude for slow maturation and high oil content.



Greenskin — Fuerte & Pinkerton

Smooth-skinned, larger fruit with a mild flavour — prized in the Middle East, North Africa and processing markets, strong early in the season.



PRODUCTS · MANGO & PINEAPPLE

Mango and pineapple complete the tropical range.



- Mango**

Apple

Kenya's premium red-blushed mango, hot-water treated. All year, peak Nov – Mar.
- Kent**

Large, fibre-free and sweet. December – February.
- Keitt**

Late-season, firm and long-keeping. December – February.



- Pineapple**

MD2

Extra sweet, golden flesh, low acidity. Available all year.
- Smooth Cayenne**

Juicy, aromatic, ideal for fresh and processing. Available all year.
- Packing**

Cartons, counts and labelling packed to buyer preference.



AVAILABILITY

Supply runs every month of the year.

Crop	J	F	M	A	M	J	J	A	S	O	N	D
Kenya Hass												
Kenya Greenskin												
Tanzania Hass												
Apple mango												
Kent & Keitt mango												
MD2 pineapple												
Smooth Cayenne pineapple												

Avocado peak Avocado available Mango peak Mango / pineapple available Confirm weekly availability with our export desk.

QUALITY ASSURANCE

Quality is verified at the tree, at intake and before loading.

01 Dry-matter testing in the field Fruit is picked only at optimal maturity — 22 – 25% dry matter for Hass and Fuerte.	02 Traceability on every crate Tags follow the fruit from farm and site through to the final carton.
03 QC sampling at intake Two fruits per crate, reported per site, sanitised lines and sorting to export spec.	04 Independent preloading report Third-party inspection of dry matter, defects, sizing and pulp temperature, shared with the buyer before the container sails.



PACKING & COLD CHAIN

Packed to specification and shipped cold.



- 01

Line calibrated to customer
grammage
- 02

Washed, waxed and dried
- 03

Machine-graded over
weighing plates
- 04

Manual inspection of every
tray
- 05

Palletised straight into cold
storage
- 06

Reefer precooled against
vessel ETD, stuffed at 5.0 °C
with two data loggers,
sealed and tracked to port

Avocado format	4 kg carton	10 kg plastic crate
Fruit sizes	12 – 24	All sizes, to buyer preference
Cartons per pallet	288	120
Per 40 ft container	5,760	2,400

20 pallets per 40 ft controlled-atmosphere reefer. 10 kg plastic crates and all mango and pineapple formats packed to buyer preference. Customer branding and private-label packaging available.



COMPLIANCE

Audited, licensed and documented at every step.

GLOBALG.A.P. Good agricultural practice	GRASP Social practice add-on	BRCGS Food safety, packhouses	EU Organic Certified organic lines	GACC China-registered orchards and packhouses
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Every container ships with a verified document set

Prepared by our export desk so buyers clear customs without surprises. Traceability tags on every crate; EUDR ready.

AFA export licence & permit	Annual · per shipment	HCD approval letter	Per shipment
KEPHIS phytosanitary certificate	Per shipment	Port health certificate	Per shipment
Certificate of origin / EUR.1	Per shipment	Bill of lading, packing list & invoice	Per container



MARKETS

From Kenya to eight regions of the world.



Europe	Middle East & Turkey	North Africa & Russia	Asia & North America
Netherlands, Spain, France, Italy, Germany, UK, Nordics	UAE, Saudi Arabia, Qatar, Oman, Mersin, Istanbul	Tunisia, Egypt, St Petersburg	India, China, Hong Kong, Singapore, Malaysia · USA & Canada (value-added)



VALUE ADDITION

Value-added products extend the range beyond beyond fresh fruit.

Alongside fresh exports, we collaborate with and export from certified East Africa processing facilities in Kenya, Uganda and Tanzania — one export desk, one document set, full traceability per lot.

Crude avocado oil	Cold pressed, FFA below 5%, in 190 kg drums or 1,000 L IBCs with a certificate of analysis per lot — for refiners, cosmetic ingredient traders and food brands.
Dried mango & pineapple	Sun-dried and dehydrated slices, 100% natural, no added sugar, sulphite free — bulk cartons or retail pouches.
Dried chillies	Sun-dried and dehydrated bird's eye, habanero and cayenne, shipped by sea all year.



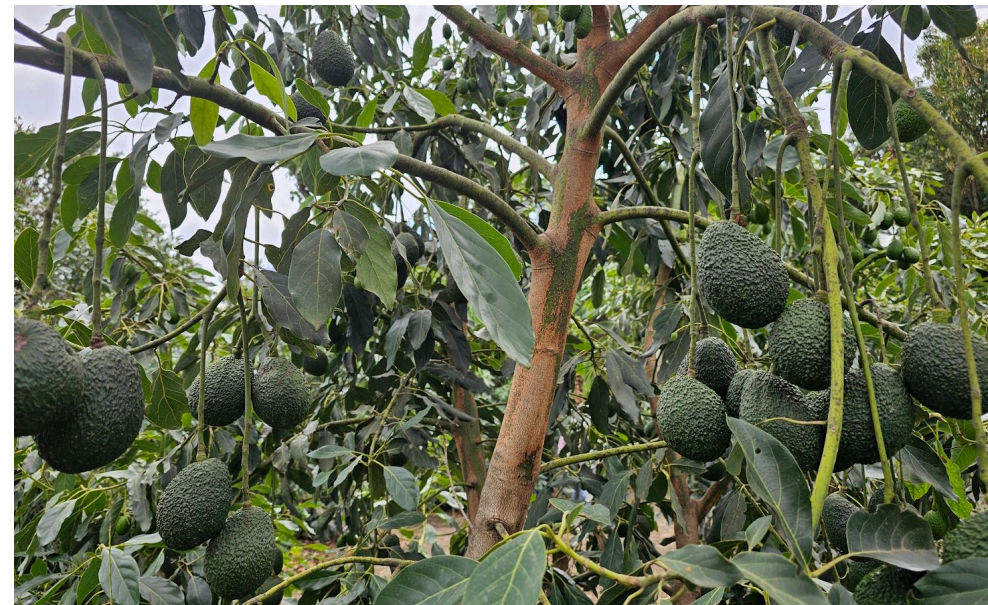
SUSTAINABILITY & IMPACT

Grown with nature, with value that stays local.



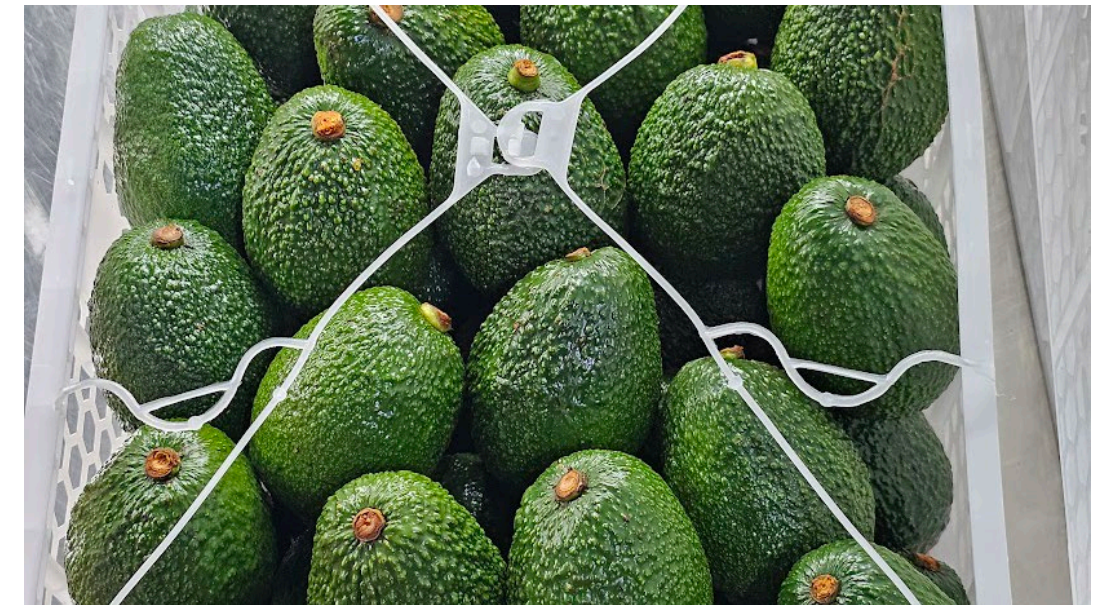
Living soils

Agroforestry orchards shade companion crops and build organic soil, largely replacing synthetic fertilisers and pesticides, with rain-fed and drip-efficient water use.



Prosperity that stays local

Transparent farm-gate prices, our own trained harvest crews at no cost to partner growers, and hundreds of seasonal jobs in harvesting and packing — many held by women and youth.



Nothing wasted

Export fruit goes fresh, oil-grade fruit goes to processing and residues return to farms as compost. Growers are paid for all of it.



PARTNERSHIP

Why importers build their season around Konza.

Own production A 200-acre orchard plus 3,000+ ha of partner orchards guarantee uniform quality and ripening.	Year-round reliability Multiple origins and 5–8 containers a week — sustained across all 12 months.	Verified quality Dry matter in the field, traceability on every crate and an independent report before every loading.
Flexible solutions Customised specifications, counts and packaging — including your own brand for direct market deployment.	Unbroken cold chain Precooled reefers, 5.0 °C setpoint, two data loggers per container and complete export documentation.	One desk, whole range Fresh avocado, mango and pineapple plus avocado oil, dried fruit and chillies through a single export team.



CONTACT

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SCAN TO CONNECT



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